

DATOS BÁSICOS / BASIC DATA

Razón Social / Registered Name Comercial Antiyal y Cía Ltda
Asociado a / associated to
Dirección / Comercial Address Alto Jahuel, Buin
Teléfono / Phone number +56 2 8214224
E-mail mariana@antiyal.com
Dirección Bodega / Winery Address Alto Jahuel, Buin
Teléfono / Phone Number +56 2 8214224

Web site
Gerente / General Manager Marina Ashton
Exportaciones / Export Manager
Enólogo (a) / Advisor Winemaker
Enóloga (o) / Advisor Winemaker
Enólogo (a) Jefe / Chief Winemaker Alvaro Enrique Espinoza Durán
Enóloga (o) / Assistant Winemaker
Viticultor (a) / Viticulturist
Viticultor (a) / Viticulturist

VALLE / VALLEY

Valle / Valley Valle del Maipo
Denominación de Origen / Wine of Origin Valle del Maipo
Superficie plantada / Surface planted 3

VARIEDADES HECTÁREAS / VARIETIES HECTARES

Tintas / Red 3 Blancas / White

Viñedos Orgánicos / Organic Vineyards Sí

CAPACIDAD DE BODEGA / STORAGE CAPACITY

Total 17,000 litros / liters
Acero inoxidable / Inox Steel 0 litros / liters
Concreto / Epox Cement 0 litros / liters
Madera / Wooden Cask 0 litros / liters
Barricas / Barrels (225 litros) 0 litros / liters

RESUMEN COMERCIAL / COMMERCIAL SUMMARY

Rango de facturación / Sales range > USD 0.15 million
Sobre Total de Exportaciones / Share over Chilean wine exports 0.01%
Exportado en vinos embotellados / Bottled wine exports share 0.02%

	2003		2004	
	Units	USD/Case	Units	USD/Case
Cajas exportadas / Cases exported *	425	139.91	951	114.13
Total units / average price				
<USD 18 FOB	0	0.00	0	0.00
>USD 18 FOB & < USD 25 FOB	0	0.00	0	0.00
>USD 25 FOB & < USD 35 FOB	0	0.00	10	26.51
>USD 35 FOB & < USD 45 FOB	0	0.00	0	0.00
>USD 45 FOB & < USD 50 FOB	0	0.00	0	0.00
>USD 50	425	139.91	941	115.07

* Equivalentes a caja de / Equivalent to a case of 12 x 750 cc.

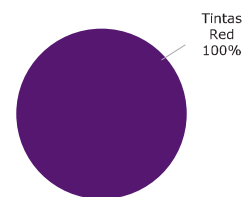
RESUMEN HISTÓRICO EXPORTACIONES / EXPORTS HISTORY SUMMARY

	USD FOB	(litros / liters)	USD / litro
1997	0	0	0.00
1998	0	0	0.00
1999	0	0	0.00
2000	13,235	1,080	12.25
2001	24,120	1,508	15.99
2002	32,343	2,003	16.15
2003	118,923	7,677	15.49
2004	217,083	17,136	12.67

(Incluye todos los vinos / All wines included)

RESEÑA DE LA VIÑA / WINERY BRIEF

VARIETIES DISTRIBUTION / DISTRIBUCIÓN DE VARIEDADES



MARCAS / REGISTERED BRANDS

Antiyal

PRINCIPALES MERCADOS / MAIN DESTINATIONS

	2003		2004
United States	41.53%	United Kingdom	35.56%
United Kingdom	25.23%	United States	29.85%
Germany	12.61%	Brazil	6.33%
France	10.80%	Germany	6.19%
Austria	6.80%	South Korea	5.90%
Others	3.03%	Others	16.17%
	100%		100%

Número total de destinos / Total destinations number 10

Ranking en exportación / Export rank 183

EVOLUCIÓN PRECIOS / PRICE BEHAVIOUR / USD/LITER

